



In Motion



District Foundation Staff

The Rotary Foundation Newsletter for District 7610

July 2010

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District Rotary Foundation Chair

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Annual Giving and Newsletter Editor

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Paul Harris Society

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District Simplified Grants

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George "Ron" Marion
District Governor

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First District Ever in Zone 33 to Exceed \$200 in *Per Capita* Giving \$207.26 *per capita*: \$453,903.58 for Annual Fund and \$622,125.35 in TRF total giving

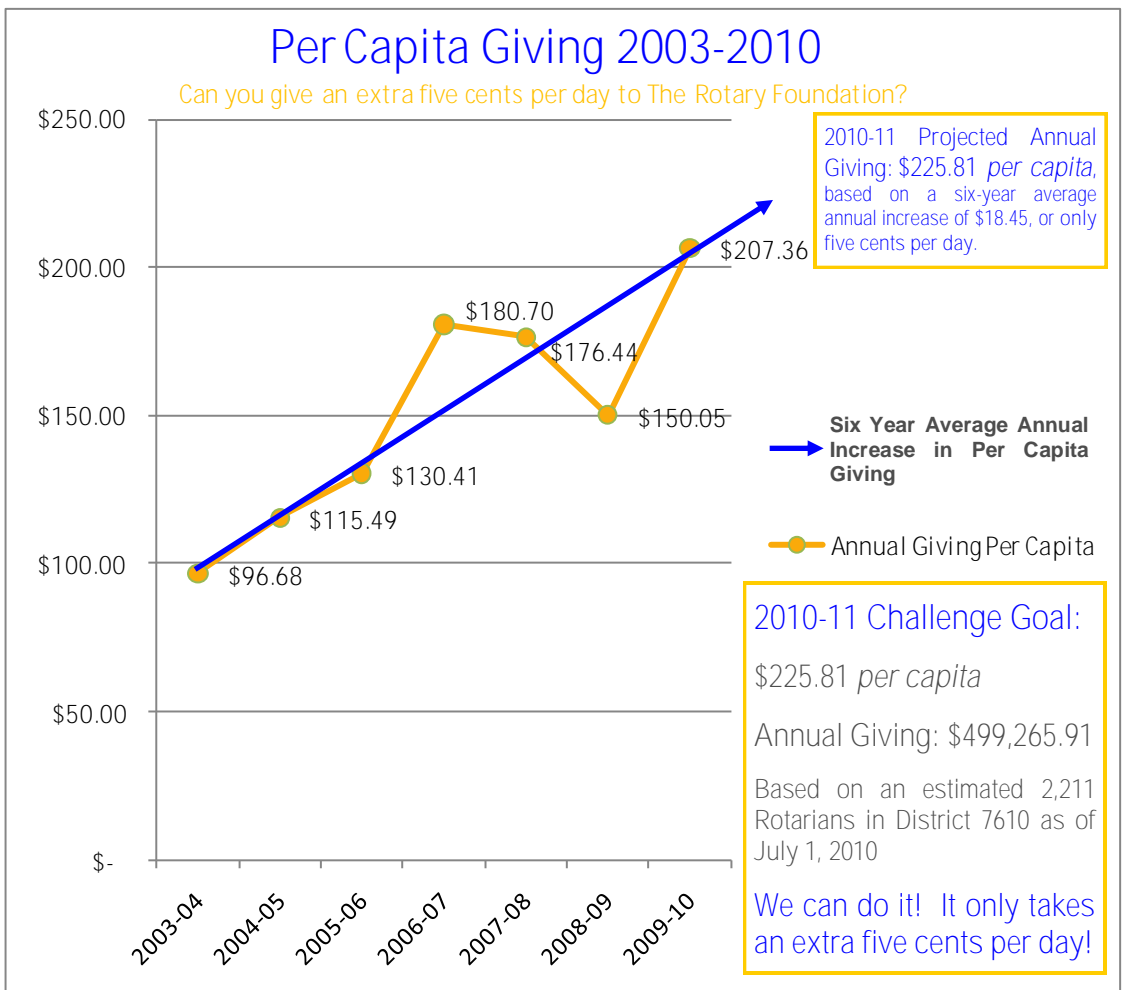
We set ambitious goals for 2009-10, committing a return of our Foundation giving to the rate prior to the economic downturn in 2008. District 7610 Rotarians met that challenge by donating in record amounts in 2009-10, already exceeding the original challenge goal set for 2010-11. Here are some highlights of the extraordinary generosity of District 7610 Rotarians last year:

- ▶ District 7610 is first district ever in Zone 33 to exceed \$200 in *per capita* giving, raising \$453,903.58 for Annual Programs Fund, or \$207.26 *per capita*, and \$622,125.35 in total giving to The Rotary Foundation;
- ▶ Two clubs' *per capita* giving exceeded \$838;
- ▶ 41 clubs exceeded \$100 in *per capita* giving, and 40 clubs exceeded their annual giving goals; and
- ▶ Paul Harris Society increased membership to 104.

In response to the outpouring of support, Anne Matthews, the new Rotary Foundation Trustee from Zone 33, wrote, "All I can say is 'WOW!' I am so very proud of all of you. I never had any doubt about your meeting the goal you set for the year. Thanks for your great leadership. We are so happy for District 7610."

Thank you for your generosity. While breaking records is fun, the financial resources we invested in 2009-10 will pay huge dividends in 2012-13, when half of the donations will return to District 7610 for humanitarian grants and educational and vocational programs that support projects of local clubs. The other half will be available for grants, GSE, and other programs.

Your support inspired a new 2010-11 Challenge Goal: \$499,265.91, as outlined in the chart, below. To reach the new goal, all it will take is an extra five cents per day over last year's giving.



Honor Roll: Major Donors and Bequest Society Members for 2009-2010

District 7610 also thanks new Paul Harris Society members for their continued commitment

District 7610 extends to its newest Major Donors and Bequest Society Members its sincere thanks for your generosity and continued commitment to The Rotary Foundation and for helping to make 2009-2010 **our most successful year of giving in the district's history**. The newest Paul Harris Society Members helped swell membership in the Society to 110, well past the target of 100 set in 2009-10. The 2010-11 membership goal for the Paul Harris Society is 140. District 7610 also thanks its newest Paul Harris Society Members for their continued support of The Rotary Foundation.

Major Donors: The Rotary Foundation recognizes couples or individuals whose combined personal outright or cumulative giving has reached \$10,000. All outright contributions made to the Foundation are included in this total, regardless of the gift designation. Donors may elect to receive a crystal recognition piece and a Major Donor lapel pin or pendant. Major Gift pledges of \$10,000 or more, payable over three years, are immediately recognized as Major Donors.

Bequest Society: Couples or individuals who have made commitments of \$10,000 or more in their estate plans, such as in a will, living trust, or through whole or universal life insurance, can become Bequest Society members. Bequest Society members may elect to receive recognition from the Trustees of The Rotary Foundation in the form of an engraved crystal recognition piece and a Bequest Society pin. You may become a Bequest Society member by filling out a [form](#). Donors of \$250,000 or more are recognized as Arch C. Klumph Society Members, and their photographs are permanently displayed in the Arch C. Klumph Society Gallery at the headquarters of The Rotary Foundation.

Paul Harris Society: Members of the Paul Harris Society pledge to donate \$1,000 to the Annual Programs fund each year they are financially able. **Members of the Society receive a handsome, framed certificate and PHS chevron "wings."** Clubs with four or more Paul Harris Society Members receive a beautiful banner with the engraved, gold name plate of each Society member. The 2010-11 membership goal for the District 7610 Paul Harris Society is to attain total membership of 140 by June 30.

Ali A. Al-Attar	Major Donor Level One	McLean
Peter C. Anderson	Major Donor Level One	Crystal City-Pentagon
Douthard R. and Jewel Butler	Major Donor Level One	Mount Vernon
Johnny D. Chapman	Major Donor Level One	Dulles International Airport
David L. and Pamela B. Danner	Major Donor Level One	Tysons Corner and McLean
Scott and Heather Drach	Major Donor Level One	Rosslyn-Fort Myer
Benjamin R. and Bonnie J. Hester	Major Donor Level One	Bailey's Crossroads
William F. and Jeanne Marie Jarrett	Major Donor Level One	Alexandria
Horace G. and Carlota A. McCormack	Major Donor Level One	Falls Church
Tin Tin N. and Bilal M. Raschid	Major Donor Level One	Falls Church
Joan M. and John J. Renner II	Major Donor Level One	Alexandria
William C. Robinson	Major Donor Level One	Alexandria
Edward and Geraldine Shahin	Major Donor Level One	McLean
George J. Tyson	Major Donor Level One	Crystal City-Pentagon
Edward B. and Linda S. Holman	Major Donor Level Two	McLean
Thomas J. Fannon	Major Donor Level Three	Alexandria
F. Andrew Carroll III	Bequest Society Level One	Alexandria
John H. and Dorothy C. Coffey	Bequest Society Level One	Alexandria
Stephen W. Gresham	Bequest Society Level One	Alexandria
Robert L. and Barbara A. Hahne	Bequest Society Level One	McLean
Stephen K. and Marla Cook	Bequest Society Level Two	Crystal City-Pentagon
Tina Leone	Paul Harris Society	Alexandria
William Strickland	Paul Harris Society	Bailey's Crossroads
Joseph E. Garland	Paul Harris Society	Crystal City-Pentagon
Earl W. "Sandy" Harter	Paul Harris Society	Crystal City-Pentagon
Andrew Wade	Paul Harris Society	Dulles
James E. Vollmer	Paul Harris Society	Herndon
Barbara Hahne	Paul Harris Society	McLean
Alan Greilsamer	Paul Harris Society	McLean
James D. Eicher	Paul Harris Society	Warrenton
Randolph T. Minter	Paul Harris Society	Warrenton

District 7610 Foundation Seminar Registration Now Open

Seminar offers something for everyone—whether new Rotarian, first-time attendee, or experienced grant writer

Register Now Online at www.Rotary7610.org

Rotary District 7610

ROTARY FOUNDATION COMMITTEE



Rotary Foundation Seminar
Saturday, August 21, 2010
North Stafford High School
839 Garrisonville Road
Stafford, Virginia

8:30 a.m. Registration and Fellowship Coffee & Continental Breakfast	Main Cafeteria North Stafford Interact Club	
9:15 a.m. Opening Plenary Session Welcome Pledge of Allegiance Invocation Why are we here? District Giving Summary, 2009-2010 Preparing for the Future Vision Plan Major Gifts, Planned Giving, Permanent Fund India NID Polio Report	Auditorium DG George R. "Ron" Marion DGE Jon Allan TBA DG George R. "Ron" Marion PDG Travis White, DRFC PDG Joe Mulkerrin, RRFC PDG Joe Mulkerrin, RRFC Colleen Bonadonna	ronandros@verizon.net mjallan@verizon.net ronandros@verizon.net traviswhite@cox.net joemulkerrin@cox.net joemulkerrin@cox.net cblens@cox.net
10:10 a.m. BREAK		
10:20 a.m. Rotary Foundation 101 (1 hr. 50 mins. with 10 min. break) Designed for new Rotarians and first-time attendees	Main Cafeteria DG George R. "Ron" Marion PDG Jim Pierce, ARRFC Gary Denhel	ronandros@verizon.net james_pierce@ml.com gcdehnel@verizon.net
-or-		
Breakout Sessions (each session will be 50 minutes, with a 10 minute break, after which each session will repeat)		
Ambassadorial Scholars and World Peace Fellows Programs	RM#TBA RFSC Joe Luquire AG Lester Schoene	jwluquire@earthlink.net lesterp@verizon.net
Effective Annual Programs Fund Development Campaigns	Auditorium AG Scott Mills, AGSC	smills@ebg.com
Best Practices: Group Study Exchange	RM#TBA Lois Wilson, 2009-10 GSE Chair Ronnie Chantker, 2010-11 GSE Co-Chair Bill Bailey	lwilsondds@gmail.com rmccpa97@aol.com wbbailey2@verizon.net
12:10 p.m. LUNCH	Main Cafeteria North Stafford Interact Club	
1:15 p.m. 2 nd Plenary Session—Humanitarian Grants	Auditorium GSC Suyong Min MGC Jim Vollmer DSGC Joe Akkara	suyongmin@aol.com james_vollmer_jv@yahoo.com jaakkara@aol.com
3:45 p.m. Foundation Seminar wrap-up & announcements	DG George R. "Ron" Marion	ronandros@verizon.net
4:00 p.m. Foundation Seminar Adjournment		

PLEASE TURN IN EVALUATIONS & BADGE HOLDERS

District Simplified Grant Applications Due August 15

Clubs to match at least ten percent of grant award

The District Simplified Grant (“DSG”) program supports service activities and humanitarian endeavors in which clubs in our District 7610 wish to engage. DSGs are funded solely by District Designated Funds, which are funds that result from our contributions to The Rotary Foundation’s Annual Programs Fund, and, true to its name, each district gets to set broad guidelines each year. The total for District Simplified Grants for the 2010-11 year will be \$39,000. Remember, it is your contributions to the Annual Fund that make up the DSG funds – and we thank you for your support.

How do I apply, and what’s the process?

Applications be submitted between July 1 and August 15, 2010. Please submit your completed, and properly signed, DSG Application to [Joseph A. Akkara](#), Chair for D7610 Simplified Grants, 7520 Walnut Hill Lane, Falls Church, VA 22042, Tel. (703) 205-0577, jaakkara@aol.com.

What are the criteria for District 7610 Simplified Grant?

In addition to the eligibility criteria that apply to ALL Rotary International grants, our District has set the following guidelines for RY 2010-11. This year, each Rotary Club in District 7610 may apply for DSG of up to \$1,500, for a new community service project in our District, or for an international humanitarian project. We encourage you to get together with other Clubs in your community to put your resources together. Please note the Club 10% cost-sharing eligibility requirement detailed below.

Please survey your community to see what needs exist. Almost any project may have an element of humanitarian value, but consideration will be given to the extent of active Rotarian participation in developing and maintaining the project, the population and benefit to those served, **the value to the community, and the project’s potential to increase the ability of groups or individuals to better participate in their society.**

New for this year’s District Simplified Grant Application- a 10% cost-sharing by the sponsoring Club.

As part of the eligibility requirements of the District Simplified Grant Application, Clubs sponsoring DSG projects are required to contribute 10% of the amount requested from the District as part of the project budget. For example, if the requested amount from the District is \$1,500, the sponsoring club is required to contribute \$150 towards the project cost. This cost sharing amount should be clearly identified in the project budget of the DSG Application.

What are some of the issues when designing the project?

Project Final Report must be completed by May 1, 2011: DSG project must be completed within one year. For our District, we request that Final Report be submitted by May 1, 2011.

Project must be new: DSG project must be a new project, and not a project that your Club has done in the past, or has been doing annually. For example, if you received DSG for a project last year, you cannot use the same project this year. However, in another example, you may have helped with distribution of math books to a school a few years ago, but this year’s proposed project will distribute English dictionaries this year to the same school – such a project would be considered “new.” Please note however, that you may find a “new project” within the framework of an existing, ongoing, annual event. For example, you may hold a Dictionary Distribution during your annual community festival. That specific project would be considered new, even

though it takes place within the bigger context of an annual event sponsored by your Club.

Project must involve ACTIVE Rotarian participation: funds cannot be used as pass-through to another organization. Rotarians must be actively engaged in various phases of the project. This may include project planning, item purchasing, execution of other parts of the project, publicity efforts, etc. The project must not be a simple pass-through, whereby grant funds are simply awarded to another organization.

Project must NOT fund the following:

- Building of any structures (houses, schools, work places, etc.), or any structures attached to such structures (hoses, plumbing, electricity lines, etc.);
- Administrative expenses of another organization;
- Stipends of any kind; or
- International travel costs (plane tickets, train tickets, etc.).

Rotary Club must file Progress Report by January 1, 2011, and the Final Report by May 1, 2011.

Resources are available online and by contacting the DSG Chair, [Joseph A. Akkara](#) 7520 Walnut Hill Lane, Falls Church, VA 22042, Tel. (703) 205-0577, jaakkara@aol.com.

District Governor’s Native American Initiative

On June 3, 2010, District Governor Ron Marion met with a representative of the Mattaponi Tribal Council and with West Point Rotarians to discuss District Simplified Grants support for the Virginia Indian Cultural Center (VICC) during the current Rotary year. Rotary Clubs in District 7610 can assist the VICC’s initiative to educate Indian and non-Indian communities about the cultural significance of Virginia’s indigenous native population. To date, at least eleven clubs have expressed an interest in supporting the Virginia Indian Cultural Center educational initiative. [Bill Cawley](#), President of the Rotary Club of West Point, has volunteered to coordinate the district-wide DSG involvement. If your club is interested in donating to this initiative or can dedicate DSG funds to this project, please contact [Bill Cawley](#) at bcawley@cox.net for more information.

Group Study Exchange Nominations Sought for Exchange with Philippines

Team leader and member nominations and host interest form deadlines set

The Rotary Foundation's Group Study Exchange (GSE) program is a unique cultural and vocational exchange opportunity for businesspeople and professionals between the ages of 25 and 40 who are in the early stages of their careers. The program provides travel grants for teams to exchange visits in paired areas of different countries

What is the structure of the program?

Teams are composed of 4-6 non-Rotarian team members, usually of various business and professional backgrounds, and one Rotarian team leader. The GSE experience spans 4-6 weeks. During the exchange, teams will visit local businesses, government offices, and community organizations in the host district, tour historical and cultural sites, stay with Rotarian host families, and make presentations about their home countries and professions. Team members receive orientation and cultural preparation from the sponsor Rotary district before their departure. This may include language-training, practice of oral presentations, visits to Rotary clubs, and background about Rotary International's mission and the programs of its Foundation. **The host country is determined before a team member's application and selection.**

In a typical four-week tour, applicants participate in five full days of vocational visits, 15 to 20 club presentations, 10 to 15 formal visits and social events, two to three days at the district conference, three to four hours per day of cultural and site tours, and three to four hours per day of free time with host families.

What is provided?

For each team member, The Rotary Foundation provides the most economical round-trip air ticket between the home and host countries. Local Rotarians in the host area provide for meals, lodging, and group travel in their district. Each team member is responsible for all personal and incidental expenses incurred before, during, and after the study tour, including any personal travel arranged after the exchange.

What are the benefits to my employer and my community?

GSE enhances the international perspective of the next generation of young leaders. GSE participants return with new communication and facilitation skills that promote tolerance and collaboration with professional people of other cultures. GSE fosters a creative approach **to problem solving by expanding the employee's skill set, exposure to alternate methodologies, and preparation for addressing community needs.** In addition, GSE provides a great public relations opportunity to promote awareness of a business or organization, as local and international media may feature interviews, photos, and articles about the exchange.

Who is eligible?

GSE Team member applicants must:

Be between the ages of 25 and 40

Be fully employed with at least two years of work experience in their chosen field

Be in the early stages of their careers or professions Reside in or be employed in the sending Rotary district and be citizens of the country in which they reside

Be proficient in the language of the country being visited

Be personable, articulate, cooperative, motivated team players, and enthusiastic about their vocations

Seek to gain a maximum educational value from the program, as well as be able to fulfill the rigorous demands of international travel and active participation in an extensive itinerary

Note: Spouses of participants may not accompany teams. In addition, the following are ineligible: a Rotarian (except the Team Leader); an employee of a Rotary club, district, other Rotary entity, or Rotary International; **any Rotarian's or Rotary employee's spouse, ancestor** (parent or grandparent by blood), lineal descendant (child or grandchild by blood and any legally adopted child); or a spouse of a lineal descendant.

What is required of the GSE team member?

Before leaving: Participate in orientation sessions and group meetings, and obtain the necessary documents for traveling. This includes passport, travel visa, immunizations, and medical insurance.

During the tour: Accept the decisions of the Rotarian team leader.

Fulfill any requirements to speak at Rotary host district gatherings.

Remain with the group throughout the study tour except when individual activities are planned.

Maintain standards of behavior that will reflect positively on Rotary and the home country.

After returning: Prepare and submit final reports of the tour as required by the sponsor district and The Rotary Foundation.

Speak about the GSE experience to Rotary clubs and other groups.

How can a Rotarian or club participate and help?

A Rotarian or club can participate and help in several ways with both the incoming and outbound GSE teams:

1. Rotarians can apply to serve as the Team Leader to lead our District 7610 GSE to District 3870, Island of Mindanao, Philippines. The deadline for [GSE Team Leader Applications](#) is August 21. The GSE Team Leader must be a Rotarian.

2. A club can sponsor and nominate qualified GSE Team Member candidates for consideration to serve on the outbound District 7610 GSE team. [GSE Team Member Applications](#) are due October 10.

3. A club should submit a GSE Hosting Interest Form if a club or individual Rotarians would like to do any of the following:

- Provide overnight accommodations for one or more of the District 3870 GSE Team members
- Plan a cultural event for the District 3870 GSE Team
- Plan vocational days for the individual GSE Team members from the Philippines.

Matching Grant Applications Cover a Range of Humanitarian Projects

Projects focus on infant health, hunger clean water, sanitation, literacy and education

The Rotary Foundation trustees restored over \$21 million to the matching grants budget for Rotary Year 2010-11, which is available to districts, like 7610, that are not participating in the Future Vision Plan pilot project, clubs in District 7610 have been quick to apply for District Designated Funds (DDF) to support a host of matching grants this year. Half of the funds we donate to TRF's Annual Programs Fund is returned to our district in three years in the form of DDF to support local club humanitarian and educational initiatives, including matching grants. In fact, requests for DDF have come in so early this year, that most of the DDF is already committed for matching grants that clubs are sponsoring. This year's crop of

RY 2010-11 Projects	MG No.	Projects	DDF
D7610	71926	<i>Sunyani Ghana Water Supply Project II (Eradication of Guinea worm)</i> Host Partner: Sunyani Central RC; Project Amount: \$122,800	\$25,000
Alexandria	72976	<i>Odessa, Ukraine Health Center Minivan</i> Host Partner: Odessa RC (D2230); Project Amount: \$24,000	\$6,000
Alexandria	73352	<i>Joniskis, Lithuania Playground</i> Host Partner: Roniskis RC (D1460); Project Amount: \$16,590	\$3,795
Alexandria	70627	<i>Alexandria City Meals on Wheels</i> International Partner: Carshalton RC (D1140); Project Amount: \$27,180	\$3,390
Alexandria	73373	<i>Haiti Pignon Library and Area Schools</i> Host Partner: Pignon RC (D7020); Project Amount: \$23,090	\$11,357.50
Ashburn	73361	<i>Ukraine Three Neonatal Incubators</i> Host Partner: Kyiv Multinat'l (D2230); Project Amt: \$22,575	\$3,450
Ashburn		<i>Rivne, Ukraine, Orphanage—Durable Laundry and Kitchen Equipment</i> Host Partner: Kirovohrad (D2230); Project Amount: \$24,654	\$5,000
Blue Ridge Mountains RC		<i>Argentina School Kitchen Training Project (status pending)</i> Host Partner: TBD; Project Amount: \$13,881	\$3,923
Falls Church	73538	<i>Jamaica Caribbean Polio Rehabilitation Project</i> Host partner: St. Andrew North RC (D7020); Project amount: pending	\$4,000
Charlottesville	73273	<i>Wum, Cameroon Water Tank Project – Phase III</i> Host Partner: Bamenda-Cameroon RC (D9150); Project Amount: \$58,500	\$16,500
Dulles Int'l		<i>Zambia Water Project Phase II</i> Host Partner: Luanshya RC (Luanshya, Zambia); Project Amount: \$22,300	\$10,000
Falls Church	73322	<i>Brazil Equipment for Handicapped</i> Host Partner: De Londria Norte RC (D4810); Project Amount: \$15,000	\$1,750
Herndon	71728	<i>Pignon Water Project</i> Host Partner: RC of Pignon (D7020); Project Amount: \$23,500	\$10,138
Leesburg	73493	<i>Nepal Orphanage Project</i> Host Partner: Kathmandu North RC; Project Amount: \$16,000	\$5,435
Rappahannock-Fredericksburg	73346	<i>Turks and Caicos Island Orphanage Project</i>	\$3,000
Reston		<i>Jamaica Spanishtown YMCA Toilet Project</i> Host Partner: Spanishtown Rotary Club (D7020) ; Project Amount: \$10,920.45	\$4,769.89

Register Now to Attend Rotary-UN Day on November 6 in NYC

Focus on health, water, literacy and youth

The annual Rotary-UN Day will be held on Saturday, 6 November, at United Nations headquarters in New York City.

Under the theme "Rotary and the UN: Building Communities, Bridging Continents," the daylong meeting will bring together key leaders from the United Nations, Rotary International, and other organizations to discuss humanitarian issues and opportunities for collaboration.

Organized by the RI representatives to the UN, this year's event will feature presentations from senior UN staff and Rotary leaders as well as panel discussions on health, water, literacy, and youth. High school-age students, including Interactors and Rotary Youth Exchange participants,

can attend a special youth program in the morning and join the adult program in the afternoon.

Rotary-UN Day 2009 attracted more than 1,600 attendees from 46 countries. Because of reduced meeting space this year, early registration is encouraged. [Read more.](#)

To register, submit the appropriate form and payment.

[Adult registration form](#)

[Youth/student registration form](#)

For further information, contact [Brad Jenkins](#), RI representative to the UN in New York.

Thank you, Rotarians, for District 7610's best year of Foundation giving, ever!

Club Name	2 0 0 9 - 2 0 1 0 UNAUDITED FOUNDATION GIVING RESULTS-DISTRICT 7610					
	# Members	APF Goal	% Achieved	Annual Giving	Per Capita	Total
District	2190			\$ 126.00		\$ 5,995.95
Albemarle	69	\$ 3,450.00	80%	\$ 2,765.00	\$ 40.07	\$ 7,765.00
Alexandria	137	\$ 25,560.00	205%	\$ 52,308.27	\$ 381.81	\$ 56,358.27
Alexandria South	8	\$ 840.00	123%	\$ 1,030.00	\$ 128.75	\$ 1,030.00
Annandale	36	\$ 3,800.00	108%	\$ 4,115.00	\$ 114.31	\$ 32,475.00
Arlington	44	\$ 6,100.00	83%	\$ 5,050.00	\$ 114.77	\$ 9,958.28
Ashburn (chartered 19 February 2010)	0	\$ 625.00	304%	\$ 1,900.00		\$ 1,915.00
Bailey's Crossroads	55	\$ 13,300.00	121%	\$ 16,033.00	\$ 291.51	\$ 21,991.97
Blue Ridge Mountains	67	\$ 7,100.00	192%	\$ 13,644.00	\$ 203.64	\$ 18,644.00
Bull Run	25	\$ 2,600.00	204%	\$ 5,310.00	\$ 212.40	\$ 5,788.82
Burke	22	\$ 6,100.00	122%	\$ 7,435.00	\$ 337.95	\$ 7,954.34
Caroline County	17	\$ 2,400.00	293%	\$ 7,025.00	\$ 413.24	\$ 8,655.00
Centreville	14	\$ 1,600.00	79%	\$ 1,260.00	\$ 90.00	\$ 1,310.00
Charlottesville	59	\$ 8,450.00	97%	\$ 8,200.00	\$ 138.98	\$ 14,593.00
Crystal City-Pentagon	33	\$ 7,500.00	156%	\$ 11,764.18	\$ 356.49	\$ 14,456.68
Culpeper	22	\$ 2,800.00	139%	\$ 3,900.00	\$ 177.27	\$ 3,900.00
Dulles International Airport	46	\$ 11,000.00	139%	\$ 15,332.00	\$ 333.30	\$ 16,459.75
Dunn Loring	28	\$ 3,000.00	269%	\$ 8,076.00	\$ 288.43	\$ 8,076.00
Fair Lakes	15	\$ 1,650.00	67%	\$ 1,100.00	\$ 73.33	\$ 1,380.00
Fairfax	87	\$ 9,000.00	104%	\$ 9,350.00	\$ 107.47	\$ 9,396.25
Falls Church	26	\$ 4,700.00	134%	\$ 6,307.00	\$ 242.58	\$ 9,650.08
Fredericksburg	87	\$ 8,195.00	138%	\$ 11,328.00	\$ 130.21	\$ 13,828.00
Gainesville-Haymarket	43	\$ 3,400.00	138%	\$ 4,700.00	\$ 109.30	\$ 7,113.05
Gloucester	39	\$ 4,000.00	127%	\$ 5,075.00	\$ 130.13	\$ 8,075.00
Gloucester Point	50	\$ 5,500.00	102%	\$ 5,600.00	\$ 112.00	\$ 7,600.00
Herndon	63	\$ 7,516.00	174%	\$ 13,092.50	\$ 207.82	\$ 14,558.50
Kilmarnock-Irvington-White Stone	46	\$ 4,700.00	102%	\$ 4,775.00	\$ 103.80	\$ 4,775.00
Lake Ridge	25	\$ 500.00	380%	\$ 1,900.00	\$ 76.00	\$ 7,313.29
Leesburg	53	\$ 5,500.00	127%	\$ 6,973.00	\$ 131.57	\$ 13,747.13
Leesburg-Daybreak	40	\$ 8,664.39	44%	\$ 3,834.00	\$ 95.85	\$ 5,611.36
Louisa County	23	\$ 1,900.00	44%	\$ 828.31	\$ 36.01	\$ 1,132.31
Manassas	64	\$ 5,000.00	60%	\$ 3,000.00	\$ 46.88	\$ 5,500.00
Mathews	38	\$ 3,700.00	112%	\$ 4,128.00	\$ 108.63	\$ 6,128.00
McLean	64	\$ 24,120.00	222%	\$ 53,651.66	\$ 838.31	\$ 83,151.66
Middlesex	46	\$ 5,200.00	118%	\$ 6,123.00	\$ 133.11	\$ 7,123.00
Mt. Vernon	19	\$ 2,375.00	118%	\$ 2,805.00	\$ 147.63	\$ 5,823.50
North Stafford County-Garrisonville	29	\$ 125.00	3128%	\$ 3,910.00	\$ 134.83	\$ 5,910.00
Northern Neck	16	\$ 1,095.74	111%	\$ 1,220.00	\$ 76.85	\$ 1,220.00
Orange	16	\$ 2,800.00	50%	\$ 1,410.00	\$ 88.13	\$ 1,560.00
Purcellville	55	\$ 5,700.00	161%	\$ 9,150.00	\$ 166.36	\$ 9,150.00
Rappahannock-Fredericksburg	90	\$ 28,900.00	77%	\$ 22,310.00	\$ 247.89	\$ 28,310.00
Reston	32	\$ 5,700.00	181%	\$ 10,330.00	\$ 322.81	\$ 11,230.00
Rosslyn-Ft. Myer	11	\$ 1,000.00	970%	\$ 9,696.16	\$ 881.47	\$ 10,910.16
Springfield	21	\$ 7,000.00	78%	\$ 5,486.00	\$ 261.24	\$ 7,586.00
Stafford	43	\$ 13,850.00	102%	\$ 14,195.50	\$ 330.13	\$ 17,195.50
Sterling	19	\$ 2,200.00	145%	\$ 3,200.00	\$ 168.42	\$ 3,200.00
Tappahannock	55	\$ 2,392.50	109%	\$ 2,600.00	\$ 47.27	\$ 3,600.00
Tysons Corner	43	\$ 4,000.00	170%	\$ 6,787.00	\$ 157.84	\$ 10,787.00
Vienna	61	\$ 30,077.25	87%	\$ 26,098.00	\$ 427.84	\$ 31,198.00
Warrenton	69	\$ 7,500.00	159%	\$ 11,962.00	\$ 173.36	\$ 11,962.00
Warsaw	29	\$ 1,000.00	150%	\$ 1,500.00	\$ 51.72	\$ 1,500.00
West Point	23	\$ 2,500.00	150%	\$ 3,750.00	\$ 163.04	\$ 5,750.00
West Springfield	41	\$ 4,700.00	142%	\$ 6,655.00	\$ 162.32	\$ 6,675.00
Woodbridge	27	\$ 4,950.00	77%	\$ 3,800.00	\$ 140.74	\$ 5,148.50
			40 Clubs		41 Clubs	
District Totals	2190	\$ 337,335.88	134.56%	\$ 453,903.58	\$ 207.36	\$622,125.35

Calendar of Events and Deadlines for The Rotary Foundation in District 7610

Plan now to learn, serve, live it up, and be a part of the fun this year!

15 August	District Simplified Grants Applications Due
21 August	GSE Team Leader Applications Due
21 August	District Foundation Seminar; North Stafford High School
4 September	GSE Team Leader Interviews
11 September	Ambassadorial Scholarship Candidate Interviews
11 September	GSE Team Member Applications Due
18 September	GSE Hosting Interest Forms Due
18 September	GSE Team Member Interviews
4 October	GSE First Team Training Meeting
15 October	Applications Due Rotary Peace and Conflicts Studies Program
November	Rotary Foundation Month
6 November	District 7610 Foundation Awards Banquet
6 November	Rotary-UN Day at the United Nations, NYC
31 December	IRS Deadline for calendar year donations to The Rotary Foundation
1 January	Interim DSG reports due
6 March	Inbound GSE Team arrives from Philippines (D3870)
7-10 April	District Conference and Family Weekend, Wyndham Hotel and Conference Center (Gettysburg, PA)
11 April	Inbound GSE Team departs for Philippines (D3870)
11 April	Outbound GSE Team departs for the Philippines (D3870)
1 May	DSG final reports due
21-25 May	Rotary International Convention, New Orleans, LA
3-4 June	Zone 33 Foundation Seminar, Raleigh, NC
30 June	Rotary Foundation Donation Deadline for 2010-11
15 July	Ambassadorial Scholarship applications due

Foundation Quick Tip: Increase Your Club's Giving by Recruiting New Members

New, dedicated Rotarians expand your club's capacity to give and to serve

Recruiting new, qualified Rotarians, with a passion for service, is **the quickest way to increase your Rotary Club's capacity to give to The Rotary Foundation.** New members are eager to learn and, **typically, eager to give to The Rotary Foundation.** Who wouldn't be eager to give to an organization that independent evaluator, Charity Navigator, ranks as No. 4 on its list "10 Best Charities Everyone's Heard Of"?

Help generate a culture of giving within your club by:

- incorporating The Rotary Foundation and annual giving into **your club's new member orientation program**
- encouraging new members to sign up for [TRF-Direct](#)
- offering [Recognition Points](#) as a means of fast-tracking participation in donor recognition programs, such as Paul Harris Fellows
- encouraging new members to attend the District Rotary Foundation seminar, which offers introductory lessons on the foundation.

Here's another little-known quick tip: Because your club's membership number that is used for calculating per capita giving is based on your membership as of July 1, and it does not change throughout the year, adding new members to your club helps **expand your club's per capita rate of giving as new members are added,** but the base membership number for the year never changes! How sweet is that?

Set a reasonable goal for your club—**maybe it's asking each member to invite two qualified guests to meetings during the year.** **Help your members develop their Rotary "elevator speech" that describes why they are passionate about Rotary.** Have [membership recruitment materials](#) readily available to give to guests. Oh, and one last idea: consider getting a few extra tables and chairs for all those new members who will join your club!

Learn more about membership recruitment by contacting District 7610 [Membership Chair, Carol Foley](#), who is eager to help your club exceed its membership goals during Rotary Year 2010-11.