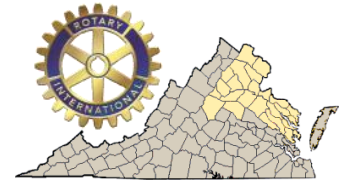




In Motion



District Foundation Staff

The Rotary Foundation Newsletter for District 7610

August 2010

PDG Travis White
District Rotary Foundation Chair

Scott Mills
Annual Giving and Newsletter Editor

Carol Foley
Paul Harris Society

PDG George Atwell
Major Gifts and Planned Giving

Juanita Cawley
Permanent Fund

Vance Zavela
PolioPlus

Suyong Min
Grants

Jim Vollmer
Matching Grants

Joe Akkara
District Simplified Grants

Ronnie Chantker
Group Study Exchange Co-Chair

Bill Bailey
Group Study Exchange Outbound

PDG Andy Turner
Group Study Exchange Inbound

Joseph Luquire
Scholarships (2009-2011)

Lester Schoene
World Peace Fellowships

Larry Leonard
Carolyn Leonard
Rotary Foundation Alumni Co-Chairs

George "Ron" Marion
District Governor

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District 7610 Rotarians Place 8th In Rotary World In *Per Capita* Giving \$207.26 *per capita* places District 7610 Rotarians 8th among 531 Districts in the world

Thanks to the generosity of more than 2,000 Rotarians, District 7610 placed 8th in *per capita* giving worldwide among 531 Districts in Rotary International in 2009-10. Our district was third among all districts in the United States, and we were the first district ever in Zone 33 (DC, DE, MD, VA, WV, NC, SC, TN) to exceed \$200 in *per capita* giving. Thank you for making this happen!

When all of the numbers were finally totaled, District 7610 Rotarians' *per capita* giving to The Rotary Foundation's Annual Programs Fund averaged \$207.26. Giving to Annual Programs Fund exceeded \$453,900, making 2009-10 District 7610's most successful giving year!

Throughout the year, District 7610 set an ambitious goal of raising \$400,000, with a

"whisper goal" of raising \$438,000, or \$200 *per capita*. Rotarians responded to that challenge by exceeding even the "whisper goal" last year.

Reaching farther and doing better is a District 7610 tradition. Over the past six years, District 7610 Rotarians have, on average, increased their *per capita* giving by over \$18.00 each year. So, it was not unreasonable to set the 2010-11 annual giving goal at \$225.81 *per capita* and \$499,265.91 in total giving to the Annual Programs Fund. After all, that's only a nickel more per day than we gave last year.

And the 2010-11 "whisper goal?" You probably already guessed: One Half Million Dollars! **We can do it!**

Unlock Your Service Potential: Execute a Successful Giving Campaign Providing easily accessible giving opportunities is one key to successful giving



The Rotary Foundation provides financial support for many of the educational and humanitarian service projects that clubs sponsor each year.

Increased giving to the Annual Programs Fund (APF) directly translates into increased funding for those projects. Executing a successful annual giving campaign will unlock your club's service potential. Here are some tips to provide Rotarians easily accessible giving opportunities:

1. Add a Rotary Foundation contribution opportunity to your club's dues invoice. (See TRF Quick Tips, page 7)

2. Communicate to club members the District's *per capita* giving goal of \$225.81 and APF challenge goal of \$499,265.91.
3. Set your club's challenge goal to meet or exceed the District's challenge goal.
4. Encourage Rotarians to sign up for [TRF-Direct](#) as a means of donating monthly or quarterly TRF automatically to meet the District's *per capita* giving goal.
5. Incorporate ideas from the [Every Rotarian, Every Year Newsletter](#) and the [EREY Success Booklet](#) into your club's weekly programs.
6. Assign a member to give a [Weekly Foundation Thought](#) each meeting.
7. Make plans now to celebrate an exciting Foundation Month in November by scheduling informative speakers now.

Top Clubs to be Recognized and Honored for 2009-10 Giving Campaign

Alexandria, Annandale, Arlington, Burke, Lake Ridge, McLean, Rosslyn-Ft. Myer and Vienna all honored

District 7610 extends its sincere thanks to all of the Rotarians and Rotary Clubs who helped make 2009-10 a wonderful year of giving to The Rotary Foundation, including each of these top-giving clubs:

Per Capita Giving

Rosslyn-Ft. Myer	\$872.38
McLean	\$838.31
Vienna	\$427.84

Annual Programs Fund Giving

McLean	\$53,651.66
Alexandria	\$52,308.27
Vienna	\$26,098.00

Polio Plus Giving

McLean	\$27,000.00
Lake Ridge	\$5,413.29

Vienna	\$5,100.00
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Permanent Fund Giving

Annandale	\$25,000.00
Charlottesville	\$393.00
Arlington and Burke (each)	\$100.00

Total Foundation Giving

McLean	\$83,151.66
Alexandria	\$56,358.27
Annandale	\$32,475.00

Thank you District 7610 Rotarians for your outstanding, generous support of our Rotary Foundation in 2009-10! Formal recognition of each of these clubs and others, as well as individual Rotarians will be announced at the District Foundation Banquet on November 6. Plan now to attend.

Pakistan Relief Fund Established by The Rotary Foundation

Relief and recovery fund to aid victims of flooding

We are deeply saddened to hear of the recent floods in Pakistan, and we are touched by the commitment of Rotarians to assist the communities affected by this disaster. Rotary International is coordinating relief and recovery efforts, and we are writing to you today to provide you with information on how you may work through Rotary to make a significant contribution toward alleviating this major humanitarian crisis.



Getty Images

Rotary International coordinates information and provides resources on club and district disaster relief efforts. When informed of local relief initiatives, RI shares updates about these efforts on the [RI website](#). Rotarians wishing to contribute funds or donated goods to disaster victims can visit the website or contact RI Staff at relief@rotary.org to learn about current relief and recovery efforts.

Also, The Rotary Foundation has established the *Rotary Pakistan Flooding Recovery Fund* for the purpose of collecting funds in the form of cash and District Designated

Funds (DDF) to be used to assist disaster affected areas of Pakistan. The funds will be collected until 31 December 2010 and will be used as the Foundation's match for Matching Grant applications that are received for disaster recovery efforts. Details about the fund are available on the [RI website](#).

We have been in contact with District Governor Syed Balkhi (District 3271) and District Governor Shehzad Ahmed (District 3272) to offer assistance in publicizing any relief efforts that clubs in Pakistan are implementing. An article will be posted to the home page of the [RI website](#) with details on Rotary club involvement in relief efforts and how you can help.

As always, when organizing a response to a local or international disaster, we encourage Rotary clubs and districts to work with experienced emergency relief organizations such as [UNICEF](#), the [International Federation of the Red Cross and Red Crescent Societies](#), [Doctors Without Borders](#), [ShelterBox](#), [Aquabox](#), and [World Water Works](#) to meet the immediate needs of victims affected by the disaster.

It is our hope that with your meaningful and rapid response to this appeal, you will be able to help rebuild the future for millions of innocent people affected by this crisis. Thank you for your commitment to helping disaster victims.

Ed Futa

General Secretary
Rotary International

Gain Buy-In to Your Club's Annual Giving Challenge Goals

Shared goals are key to increased giving that gives clubs opportunities for greater service

Setting a S.M.A.R.T. annual giving challenge goal is a key element in increased annual giving that will give clubs improved service opportunities through participation District and Global Grants in three years, when District 7610 begins its participation under the Future Vision Plan.

A S.M.A.R.T. goal is:

Shared

Measurable and written

Achievable, but challenging

Realistic

Time specific

For example, your club might adopt challenge goals that are similar to the following:

Goal 1: Increase the club's annual giving to \$18,250 and its per capita (per person average) to \$325.00, which represents a ten percent increase above last year's per capita giving.

Goal 2: Recruit four new Paul Harris Society Members who pledge to give \$1,000 or more to The Rotary Foundation's annual fund each year they are financially able.

Goal 3: Become a 100% Paul Harris Fellows Club.

Goal 4: Become a 100% Sustaining Member Club by each member giving \$100 or more to the Annual Programs Fund.

It is critical that you obtain your fellow club members' buy-in to these challenge goals. How do you do that?

1. Obtain board support for the goals.
2. Circulate the goals to all members. Include goals flyers on the tables for two weeks in advance of a club assembly. Mail post cards with goals to club members.
3. Create excitement about the goals and the plan.
4. Build momentum and recruit members of the board and admired members of your club as the first Sustaining Members, Paul Harris Society Members, etc., in advance of a club assembly.
5. Appoint table captains to answer questions and lead discussion at the club assembly.
6. Hold a club assembly and ask for a show of hands of all Rotarians who support the programs of The Rotary Foundation and want to ensure those programs have the resources to support your club's service projects.
7. At the assembly, recognize the PHS, PHF, Major Donors, Benefactors, Bequest Society Members, and Sustaining Members and thank them for their past support. Present any outstanding recognitions (e.g., multiple PHFs).
8. Describe how your club has benefited from the programs of TRF. Outline the goals and the plan, and explain why they are achievable. Ask your club to support each of the goals.

Over 180 District 7610 Rotarians Recognized as Triple Crown

District Governor presents recognitions during club visits; seeking first Triple Crown club



District Governor Ron Marion has presented more than 180 Triple Crown lapel pins in recognition of individual Rotarians in District 7610 who are each Benefactors to The Rotary Foundation Permanent

Fund, Paul Harris Fellows, **and** Sustaining Members.

Remarkably, more than 1,000 Active Rotarians meet two of the three recognition criteria by being Sustaining Members and Paul Harris Fellows. All of these Active Members would qualify for Triple Crown recognition merely by continuing to maintain Sustaining Member contributions of \$100 or more each year, and by becoming a Benefactor

and including a donation or \$1,000 or more to The Rotary Foundation's Permanent Fund in their estate plans. It does not require a codicil or a change in your will to become a Benefactor. You only need to complete the **Benefactor Commitment Card**, submit the card to The Rotary Foundation, and keep a copy of the card with your estate documents. While you can become a Benefactor by making a present gift of \$1,000 or more to the permanent fund, no immediate gift is required. **Sign up now!**

Which club will be the first Triple Crown Club?

Each club whose membership is 100% Sustaining Member, 100% Paul Harris Fellow, and 100% Benefactor will be recognized as a Triple Crown Club, also. Which club will be the first to earn this distinction?

District 7610 Paul Harris Society Reaches Goal of 100 Members!

Society sets 2010-2011 goal of 140 members

In just one year, District 7610 Rotarians increased their membership in the Paul Harris Society by over one-third, swelling the membership ranks to more than 100, and enabling immediate past Paul Harris Society Chair (and now District Governor) Ron Marion to meet the goal of growing the Society's membership to more than 100. Thank you, fellow Rotarians, for making this happen!

Membership in the Society has continued to grow in 2010-11. Three new members were inducted in July and early August: Randall P. Burdette with the Stafford Rotary Club, James F. Purdon with the Vienna Rotary Club, and William "Bill" Cawley with the West Point Rotary Club. Welcome to the Paul Harris Society!

They join the more than 110 Rotarians in District 7610 who have pledged to give \$1,000 to the Annual Giving Fund each year they are financially able. This year, Society Chair Carol Foley has set another ambitious goal: Increasing the Paul Harris Society to 140

members. Help make this goal a reality.

Members of the Society help set the pace for giving in District 7610. Last year, Society members accounted for well over one-fourth of all money raised for TRF Annual Programs Fund humanitarian and educational giving.

Appreciation for the commitment of Society members is demonstrated through the presentation of distinctive PHS "wings", a framed membership certificate, and invitations to special events throughout the Rotary year.

Clubs with four or more Society members are presented with a distinctive banner containing gold plates of the names of each Paul Harris Society member in that club.

If you are interested in becoming a Paul Harris Society member and making a difference through your giving to The Rotary Foundation, please contact Society Chair Carol Foley. Become a Paul Harris Society member today, and make The Rotary Foundation Annual Programs Fund your charity of choice.



Virginia Rotarian Ken Frantz Finalist in GQ's Better Men Better World Search

Voting open until September 30; winner receives up to \$24,000 for favorite charity



Virginia Rotarian Ken Frantz is Founder of Bridges to Prosperity.

Virginia Rotarian Ken Frantz has been named one of five finalists in GQ's "Better Men Better World Search" for 2010. Ken is the founder of Bridges to Prosperity, which has been the beneficiary of several Rotary Foundation Matching Grants and club international service projects since its founding in 2001. Ken, a recipient of Rotary International's Service Above Self Award, is a true humanitarian.

In selecting Ken as a finalist, GQ wrote, "How many people do you know that work in highly successful careers, yet wake up one day and decide to give it all back? Not just 'paying it forward' with a single act or writing large checks, but instead those that dedicate their entire remaining lives and financial resources to help the poorest people in the

world have opportunity and hope? Ken Frantz is one such person."

Ken found his calling in a waiting room ten years ago while reading a National Geographic article about people risking their lives to cross the Blue Nile River in Ethiopia, and he realized he had the skills to apply and solve their problem by building a bridge to span the river. With the help of several Rotary clubs, Ken and his organization, Bridges to Prosperity, did just that, and through his full-time volunteer commitment, he has continued to assist people in need in Africa, Asia, and South America, building bridges that change the lives of people and the communities in which they serve.

Vote for Ken at <http://www.thegentlemensfund.com/vote>. If chosen, Ken will receive up to \$24,000 for his favorite charity, B2P, he will be featured in GQ magazine, and he will be toasted at GQ's annual Better Men Better World gala. Voting is open until September 30.

To learn more about the organization that Ken founded, visit [Bridges to Prosperity's website](#).

District 7730 Plans Trip for India National Immunization Day in 2011

Plan now to be part of history and give the drops that will change the life of a child—and the world—forever

Past District Governor Nancy Barbee and our friends and fellow North Carolina Rotarians in District 7730 are planning another trip to India to participate in an India National Immunization Day. The trip, tentatively scheduled from January 26 to February 9, 2011, is anticipated to cost less than \$3,500 per person, inclusive. Are you interested in being part of history by giving some of the last immunization drops that will change the life of a child—and the world—forever? District 7610 Rotarians and their families are invited to participate. Learn what is needed to prepare for the trip by visiting <http://nid7730.wordpress.com/>.

In February 2010, West Point Rotary Club Past President Colleen Bonadonna and her son traveled to India to participate in a National Immunization Day. In addition to administering polio drops to ensure children will never be infected with polio, Colleen and fellow Rotarians visited an orthopedic hospital and saw how reconstructive surgery allows patients, crippled by polio as children, to walk out of the hospital for the first time in decades.

For information about the upcoming 2011 NID in India, contact District 7730 PDG Nancy Barbee, nbarbee@gmail.com, (252) 670-5229.



West Point Rotarian Colleen Bonadonna participated in the India NID in February 2010.

Rotary International's \$200 Million Gates Foundation Challenge Goal

\$145 million
Total raised as of August 2010

The Gates Foundation has given Rotary \$355 million in grants for its work to eradicate polio globally. In response, Rotary has committed to raising \$200 million between December 1, 2007 and June 30, 2012. Each Rotary Club is encouraged to raise from the community \$2,000 annually to meet this goal.

Gates Challenge Polio Report

The Race is On! Districts 7600 and 7610 “Compete” for Paul Harris Cup

District with highest per capita giving to be awarded annual traveling trophy

World sailing has the Americas Cup (shown right), and now Rotary has the Paul Harris Cup!

Starting this year, there will be an annual perpetual trophy competition between District 7610 and our immediate neighbors to the south in District 7600. The winner of the Cup for year 2010-11 and all subsequent years shall be the district with the highest per capita Annual Giving. The sole purpose of the Cup competition is to encourage additional giving to the Rotary Foundation Annual Programs Fund, which provides funding that ensures greater service opportunities to Rotary clubs and Rotarians.

The idea for the cup started as a friendly challenge between the Annual Program Fund Chairs from District 7600, Ken Frantz, and District 7610, Scott Mills. Had the competition started in year 2008-09, the cup would have been won by 7600 with \$173 in per capita giving versus \$150 for 7610. However, last year (2009-10) District 7610 Rotarians gave a record amount, and would have overwhelmingly won the cup back with \$207 in per capita giving versus \$156 for 7600. So, the race is on!

District 7600 claims it has mobilized teams of foundation advocates employing highly confidential and secret strategies to win this year's competition. It is rumored that spies (posing as make-up guests at clubs that lie on the district borders) may be sent to uncover proprietary information. It is unclear if such spies can legally be deployed under the cup rules that state that: "...the Rotary 4 Way Test shall become the guiding principle of the Cup competition...". Seriously, all of this is merely a fun way to increase giving to The Rotary Foundation and increased participation in its humanitarian, vocational, and



educational programs.

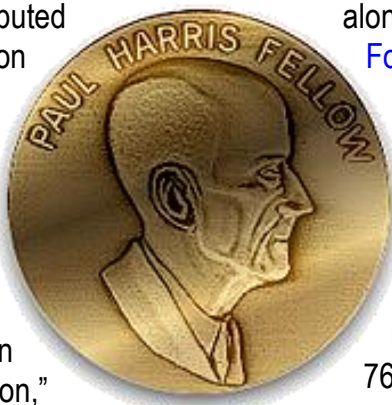
In true Rotary spirit, the district that loses the competition must attend the opposing district's fall banquet and personally award the trophy to the winner. This "humble pie" congratulatory presentation must be done by either the losing District Governor, the Foundation Chair, or Annual Fund Chair.

30,000 Recognition Points Available to Match Paul Harris Fellow Donations of \$500 or More

Limited offer of Recognition Points available for new and multiple Paul Harris Fellows

A very generous Rotarian has contributed 30,000 Rotary Foundation Recognition Points to assist other donors in becoming new or multiple Paul Harris Fellows. The points will match donations of \$500 or more to the TRF Annual Programs Fund for new first-time or multiple Paul Harris Fellows.

To be eligible for the match, contribution checks, payable to "The Rotary Foundation,"



along with the donor's completed [Rotary Foundation Global Contribution Form](#) should be sent to [Annual Giving Chair Scott Mills](#), c/o EBLG, 8405 Greensboro Drive, Suite 210, McLean, VA 22102. The donor must designate Annual Programs Fund the Global Contribution Form to be eligible for the matching points. Only Rotary District 7610 donors are eligible

Calendar of Events and Deadlines for The Rotary Foundation in District 7610

Plan now to learn, serve, live it up, and be a part of the fun this year!

4 September	GSE Team Leader Interviews
11 September	Ambassadorial Scholarship Candidate Interviews
11 September	GSE Team Member Applications Due
18 September	GSE Hosting Interest Forms Due
18 September	GSE Team Member Interviews
4 October	GSE First Team Training Meeting
15 October	Applications Due Rotary Peace and Conflicts Studies Program
November	Rotary Foundation Month
6 November	District 7610 Foundation Awards Banquet
6 November	Rotary-UN Day at the United Nations, NYC
31 December	IRS Deadline for calendar year donations to The Rotary Foundation
1 January	Interim DSG reports due
6 March	Inbound GSE Team arrives from Philippines (D3870)
7-10 April	District Conference and Family Weekend, Wyndham Hotel and Conference Center Gettysburg, PA)
11 April	Inbound GSE Team departs for Philippines (D3870)
11 April	Outbound GSE Team departs for the Philippines (D3870)
1 May	DSG final reports due
21-25 May	Rotary International Convention, New Orleans, LA
3-4 June	Zone 33 Foundation Seminar, Raleigh, NC
30 June	Rotary Foundation Donation Deadline for 2010-11
15 July	Ambassadorial Scholarship applications due

Foundation Quick Tip: Include The Rotary Foundation as a Giving Option on Your Club's Dues

Contributions via dues invoices build Sustaining Members and Paul Harris Fellows and Society Members



Increase your club's giving by providing easier opportunities for Rotarians to give to The Rotary Foundation. **Idea No. 1:** Include a contribution option as a line item on

your club's monthly or quarterly dues, which the club can submit quarterly to The Rotary Foundation via a **Multiple Donor Form**. **Idea No. 2:** Promote giving via TRF-Direct.

Club Foundation Chairs can circulate option election forms to members now, thereby affording members the opportunity to meet this year's goal of increased Sustaining Member participation and \$225 per capita in annual giving. An election form for your club might read:

____ Yes, I want to support the programs of The Rotary Foundation, which support the service projects of my Rotary club. Please include on my quarterly club dues invoice a Rotary Foundation donation in the amount of:
____ \$25 (to be a Sustaining Member).

____ \$56 to ensure our club meets the goal of \$225 per capita this year.

____ \$125 (matched with club Foundation Recognition Points to become a new or multiple Paul Harris Fellow)

____ \$250 (to become a Paul Harris Society Member. Please forward to me a PHS pledge form.)

____ I will make my contribution through **TRF-Direct**. Please forward to me a **TRF-Direct enrollment form**.

Please add an additional donation in the amount indicated to my second quarter dues to ensure that I'm a Sustaining Member this year.

Please return this form to the club's Rotary Foundation club Chair, _____, who will share the information with the club's treasurer.

To ensure that the contributing Rotarians receive tax credit and Paul Harris recognition for their contributions, the club should forward a check, payable to "The Rotary Foundation," at least quarterly, accompanied by a **Multiple Donor Form** that identifies each donor whose contribution is included in the check.

District 7610 May Be Ahead of Its 2009-10 Record-Breaking Pace, HOWEVER...

CAUTION: So far this month, August giving is the lowest in six years and is \$18,158.53 below target!

Club Name	APF Goal	% APF Goal	APF August	APF YTD	APF Target	YTD Polio	YTD Permanent	YTD Total
Albemarle County	\$3,300.00	170%	\$0.00	\$5,622.50	\$528.00	\$0.00	\$0.00	\$622.00
Alexandria South	\$750.00	13%	\$0.00	\$100.00	\$125.25	\$0.00	\$0.00	\$100.00
Alexandria	\$26,600.00	0%	\$0.00	\$0.00	\$4,442.20	\$0.00	\$0.00	\$0.00
Annandale	\$3,100.00	3%	\$0.00	\$100.00	\$517.70	\$0.00	\$0.00	\$100.00
Arlington	\$6,000.00	4%	\$0.00	\$250.00	\$1,002.00	\$0.00	\$0.00	\$250.00
Ashburn	\$3,500.00	1%	\$0.00	\$25.00	\$584.50	\$0.00	\$0.00	\$25.00
Bailey's Crossroads	\$14,000.00	21%	\$354.00	\$2,922.00	\$2,338.00	\$20.00	\$0.00	\$2,942.00
Blue Ridge Mountains	\$16,000.00	31%	\$0.00	\$5,000.00	\$2,672.00	\$0.00	\$0.00	\$0.00
Burke	\$7,040.00	0%	\$0.00	\$0.00	\$1,175.68	\$0.00	\$0.00	\$0.00
Caroline County	\$2,000.00	0%	\$0.00	\$0.00	\$334.00	\$50.00	\$0.00	\$50.00
Centreville	\$1,200.00	0%	\$0.00	\$0.00	\$200.40	\$0.00	\$0.00	\$0.00
Charlottesville	\$7,930.00	44%	\$1,425.00	\$3,450.00	\$1,324.31	\$0.00	\$0.00	\$1,450.00
Crystal City-Pentagon	\$7,975.00	46%	\$1,317.34	\$3,679.68	\$1,331.83	\$0.00	\$0.00	\$3,679.68
Culpeper	\$2,200.00	0%	\$0.00	\$0.00	\$367.40	\$0.00	\$0.00	\$0.00
Dulles International Airport	\$12,000.00	20%	\$0.00	\$2,401.00	\$2,004.00	\$0.00	\$0.00	\$2,401.00
Dunn Loring	\$3,000.00	47%	\$199.50	\$1,399.50	\$501.00	\$0.00	\$0.00	\$1,399.50
Fair Lakes	\$2,250.00	0%	\$0.00	\$0.00	\$375.75	\$500.00	\$0.00	\$500.00
Fairfax	\$9,000.00	1%	\$0.00	\$100.00	\$1,503.00	\$0.00	\$1,000.00	\$1,100.00
Falls Church	\$3,000.00	8%	\$0.00	\$250.00	\$501.00	\$0.00	\$0.00	\$3,250.00
Fredericksburg	\$8,700.00	25%	\$150.00	\$2,137.00	\$1,452.90	\$0.00	\$0.00	\$3,637.00
Gainesville-Haymarket	\$3,600.00	0%	\$0.00	\$0.00	\$601.20	\$0.00	\$0.00	\$100.00
Gloucester Point	\$5,000.00	0%	\$0.00	\$0.00	\$835.00	\$151.00	\$0.00	\$151.00
Gloucester	\$4,000.00	8%	\$0.00	\$300.00	\$668.00	\$100.00	\$0.00	\$400.00
Herndon	\$8,000.00	13%	\$0.00	\$1,015.00	\$1,336.00	\$0.00	\$0.00	\$1,015.00
Kilmarnock-Irvington-White Stone	\$4,600.00	0%	\$0.00	\$0.00	\$768.20	\$0.00	\$0.00	\$0.00
Lake Ridge	\$1,200.00	69%	\$825.00	\$825.00	\$200.40	\$340.00	\$0.00	\$1,165.00
Leesburg	\$8,320.00	0%	\$0.00	\$25.00	\$1,389.44	\$0.00	\$0.00	\$25.00
Leesburg-Daybreak	\$8,000.00	0%	\$0.00	\$0.00	\$1,336.00	\$0.00	\$0.00	\$0.00
Louisa County	\$1,800.00	0%	\$0.00	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00
Manassas	\$5,500.00	0%	\$0.00	\$0.00	\$918.50	\$0.00	\$0.00	\$0.00
Manassas-Bull Run	\$2,500.00	0%	\$0.00	\$0.00	\$417.50	\$0.00	\$0.00	\$0.00
Mathews	\$3,800.00	0%	\$0.00	\$15.00	\$634.60	\$0.00	\$0.00	\$15.00
McLean	\$19,175.00	7%	\$1,208.33	\$1,291.66	\$3,202.23	\$0.00	\$0.00	\$1,291.66
Middlesex	\$4,600.00	0%	\$0.00	\$0.00	\$768.20	\$0.00	\$0.00	\$0.00
Mount Vernon	\$2,375.00	34%	\$600.00	\$800.00	\$396.63	\$0.00	\$0.00	\$800.00
North Stafford Co.-Garrisonville	\$2,900.00	17%	<\$500.00>	\$500.00	\$484.30	\$1,500.00	\$0.00	\$2,000.00
Northern Neck	\$1,190.00	0%	\$0.00	\$0.00	\$198.73	\$0.00	\$0.00	\$0.00
Orange	\$1,800.00	0%	\$0.00	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00
Purcellville	\$5,400.00	0%	\$0.00	\$0.00	\$901.80	\$0.00	\$0.00	\$0.00
Rappahannock-Fredericksburg	\$18,000.00	1%	\$0.00	\$120.00	\$3,006.00	\$0.00	\$0.00	\$1,620.00
Reston	\$5,000.00	28%	\$1,000.00	\$1,400.00	\$835.00	\$0.00	\$0.00	\$1,400.00
Rosslyn-Fort Myer	\$2,250.00	2%	\$50.00	\$50.00	\$375.75	\$0.00	\$0.00	\$50.00
Springfield	\$5,015.00	20%	\$0.00	\$1,000.00	\$837.51	\$0.00	\$0.00	\$1,000.00
Stafford	\$13,000.00	4%	\$190.00	\$463.00	\$2,171.00	\$0.00	\$0.00	\$1,963.00
Sterling	\$1,900.00	0%	\$0.00	\$0.00	\$317.30	\$0.00	\$0.00	\$0.00
Tappahannock	\$2,300.00	9%	\$100.00	\$200.00	\$384.10	\$0.00	\$0.00	\$200.00
Tysons Corner	\$6,020.00	0%	\$0.00	\$0.00	\$1,005.34	\$0.00	\$0.00	\$0.00
Vienna	\$25,000.00	0%	\$0.00	\$0.00	\$4,175.00	\$0.00	\$0.00	\$2,459.99
Warrenton	\$10,000.00	1%	\$0.00	\$145.00	\$1,670.00	\$0.00	\$0.00	\$145.00
Warsaw	\$1,000.00	0%	\$0.00	\$0.00	\$167.00	\$0.00	\$0.00	\$0.00
West Point	\$2,420.00	6%	\$152.00	\$152.00	\$404.14	\$0.00	\$0.00	\$152.00
West Springfield	\$6,000.00	36%	\$1,500.00	\$2,150.00	\$1002.00	\$0.00	\$0.00	\$2,150.00
Woodbridge	\$4,400.00	0%	\$0.00	\$0.00	\$734.80	\$0.00	\$0.00	\$0.00
District 7610 Total	\$335,610.00	11.29%	\$8,571.17	\$37,888.34	\$56,046.87	\$2,761.00	\$1,000.00	\$39,608.34

Please make a contribution soon to ensure your club is not on the October "zero giving" list. Let's make sure all District 7610 clubs have made an APF and PolioPlus gift by September 30, regardless of the amount. Remember to send all first quarter contributions to TRF by September 30.